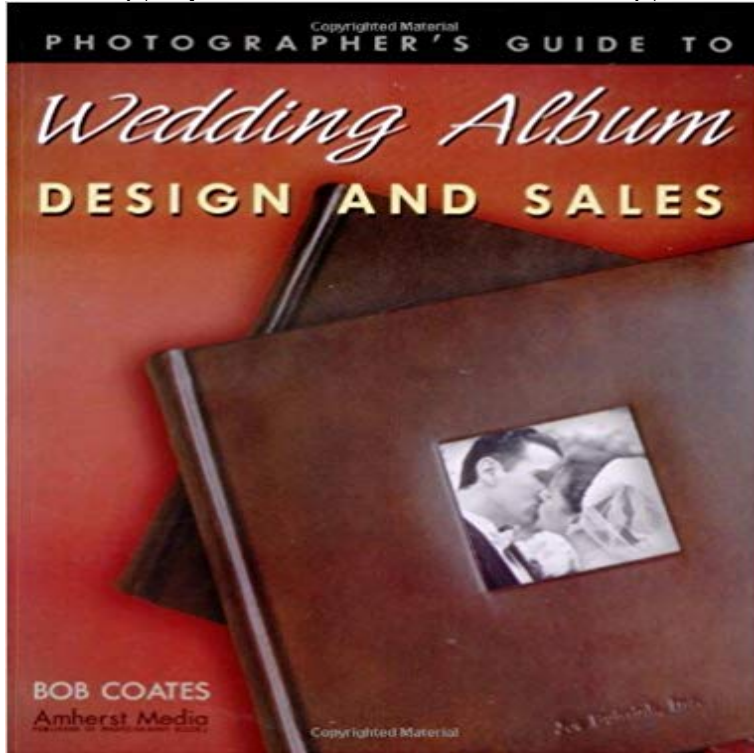


Photographers Guide to Wedding Album Design and Sales



Full of instructive images and insightful hints, this book is indispensable for photographers who want to boost their wedding-album business. Showcased are the album styles of 15 top wedding photographers, with insight provided into each artist's creative process, client service skills, and album design. Examples include Michael Ayers's one-of-a-kind pop-up albums; photojournalism trendsetter Andy Marcuss magical designs; and Gigi Clark's unique presentation in an archival box. Savvy photographers will learn how to turn an album purchase into a multiple-album sale, how to add on a la carte images, and how to make networking and referrals generate business so they can concentrate on photography.

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